



Why Metro Scanning?

Metro Scanning's primary business is high-volume document imaging for companies in New Jersey and New York. Metro Scanning is a social enterprise that trains and employs special needs people in the Hudson County area.

Our employees are certified. Metro Scanning is the only organization in the New York metropolitan area that offers comprehensive training and certification in document imaging to special needs people. All Metro Scanning personnel MUST pass an intensive 9-week training course that teaches them everything from the basics of current document management legislation and fundamentals of back-office operations to document imaging technology and categorization/indexing. Some staff is certified for employment with Metro Scanning and others are preparing for a career in a related field.

We create high-tech employment. Metro Scanning creates expanded employment for individuals with disabilities by giving them the opportunity to work for an organization that understands their challenges and their potential, and provides them with a protected environment in which they can learn, grow and succeed. In this way they are better prepared to obtain and maintain mainstream employment.

Business Benefits

Metro Scanning delivers 11 significant business benefits:

1. **No need for the RFP/3-bid process** including document retention and destruction schedules
2. Easy and fast access to information
3. Rapid time to benefit
4. Improved compliance with state and federal legislation protection
5. Improved compliance with NJDARM guidelines for document management
6. Reduced risk of litigation.
7. Outsourced Solution
8. Disaster Recovery
9. Delegation of lower-level tasks
10. Reduced cost of paper document storage

Social Return on Investment: Creating Positive Social and Community Impact

Social return emphasizes positive social and community results that are evaluated to the same degree, and with equal importance, as economic activity in an enterprise. In other words, social return on investment is money in the bank.

Government Assistance Program	Then	Now that they are working with HCE
Welfare	32%	5%
Work activity centers, group homes and other government assistance programs	20%	15%
Savings to Government Over Lifetime of Special Needs Individuals		\$13.6M
Additional Taxes from Special Needs Individuals		\$80M

Currently, HCE has 450 special needs individuals enrolled in its programs, 32% of which were receiving welfare benefits from government assistance programs, and 20% of which were benefiting from other government programs such as work activity centers or group homes. Each year HCE enrolls an additional 110 adults and 60 high-students in its programs. As a result of HCE's programs, only 5% remain on welfare, only 15% remain in other government programs, and an additional 30% avoid the need to enter group homes and other government programs at a later time in their life because are now self sufficient. This results in a savings to the government of \$13.6 million over the rest of these individuals life. The average weekly income of these individuals has risen from \$80 to \$450, resulting in an additional \$80 million in taxable income during their life. The best thing of all is that the quality of their lives has been significantly improved.

The HCE Advantage

In Three Words: Visionary, Non-Profit, Social-Entrepreneur. Hudson Community Enterprises (HCE) and its family of social enterprises are visionary, non-profit organizations whose primary goal is to help special needs people become self-reliant and productive citizens. Over the years, HCE has done groundbreaking work in helping special needs people gain independence. Its programs have expanded from serving 10 to 12 special needs people per year to over 600. It has successfully placed over 10,000 individuals into the workforce since its inception in 1957. It's been honored time and again by the United Way, Hudson County and others. We are now in the next phase of our social enterprise development.

Combining Social Good and Commercial Services. Hudson Community Enterprises and its family of social enterprises deliver "blended value" combining social good and commercial services. It offers superior quality commercial services (such as document imaging, document shredding, and fulfillment services) all of which have far reaching, positive social impact. They provide experiential classrooms that support HCE's vocational and employment preparation programs.

Building an Inclusive Society and Expanding Positive Social Impact. These types of social entrepreneurial businesses are new and are playing a major role in helping create an "inclusive" society where everyone has a chance to be independent and build a good life. The world has undergone significant economical and social changes since 1957 and so has HCE. It's objective is to provide the best programs possible for special needs people combining training and experience so they can succeed in today's economy. Companies such as **FedEx, Wal-Mart, St. Peter's College, The Provident Bank, Independence Community Bank, Bayonne Medical Center, and others** support HCE's mission and have proven themselves heroes to our special needs people. Jersey City Public Schools is also one of HCE's heroes and has been a dedicated customer of Metro Shredding for over a year. We are now making it even easier for organizations to be heroes in their community.

HCE maximizes social return on investment through vocational training, job placement programs and its family of social enterprises. Each social enterprise provides comprehensive, job specific training and employs special needs people in occupational areas including document imaging (Metro Scanning), document shredding (Metro Shredding), and fulfillment services (Metro Fulfillment). After an appropriate period of time, special needs employees can move into the job placement program where they are placed in a job for which they were fully trained.